



Revenue Estimates and Economic Outlook

September 24, 2026

Robert J. Rehrmann, Executive Secretary

Board of Revenue Estimates

The seal of the Commonwealth of Massachusetts is visible on the left side of the slide. It features a Native American figure holding a bow and arrow, with a star above his shoulder. The figure is surrounded by a circular border containing the Latin motto "ENSE PETIT PLACIDAM SVB LIBERTATE QVIETEM" and the year "1632".

Proposed Forecast Revisions

- The FY 2027 forecast is \$27.44 billion, a write up of \$319.9 million compared to the prior estimate
- FY 2027 ongoing general fund revenues are expected to decline by 0.9%
- This decline reflects:
 - A large one-time reduction from the Potomac Edison case
 - Significant one-time revenues from multiple revenue sources in FY 2026
 - An increase in lottery distributions to pay for capital projects
 - Modest baseline growth rates for our most important revenue sources

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Proposed Forecast Revision, continued

- The first forecast for FY 2028 is \$28.35 billion
 - This is ongoing general fund growth rate of 3.3%
- The proposed revisions primarily reflect FY 2026 closeout, revenue changes not related to the economy, and a largely unchanged economic outlook

Revenue Growth Rates and Difference from Estimate

FY 2026 Actual and FY 2027 & FY 2028 Forecast

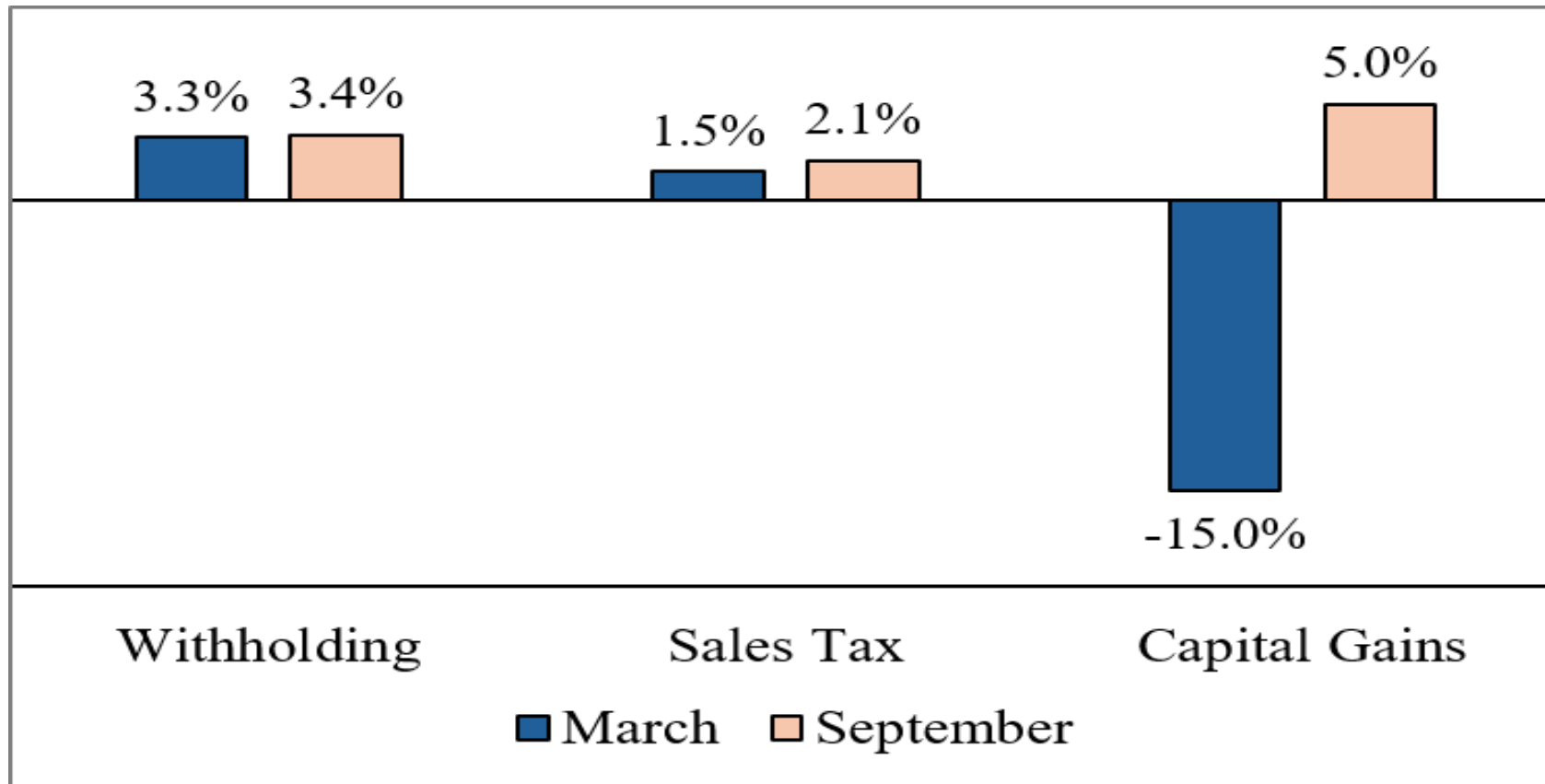
Dollars expressed in millions. Negative numbers are presented in parentheses and may not be read by screen readers.

Revenue	FY 2026 Actual Revenues \$ Difference	FY 2026 Actual Revenues % Growth	FY 2027 Forecast \$ Difference	FY 2027 Forecast % Growth	FY 2028 Forecast % Growth
Personal Income Tax	\$254.9	9.0%	\$263.7	1.9%	2.3%
Corporate Income Tax	\$135.3	-5.3%	\$0.8	-0.3%	10.1%
Sales and Use Tax	\$47.8	7.1%	(\$197.0)	-1.3%	6.3%
Others	\$125.5	9.2%	\$252.4	-13.0%	-1.2%
Total Ongoing Revenues	\$563.5	7.5%	\$319.9	-0.9%	3.3%

Source: Bureau of Revenue Estimates

Economic Forecast is Consistent Coupled with Capital Gains Increase

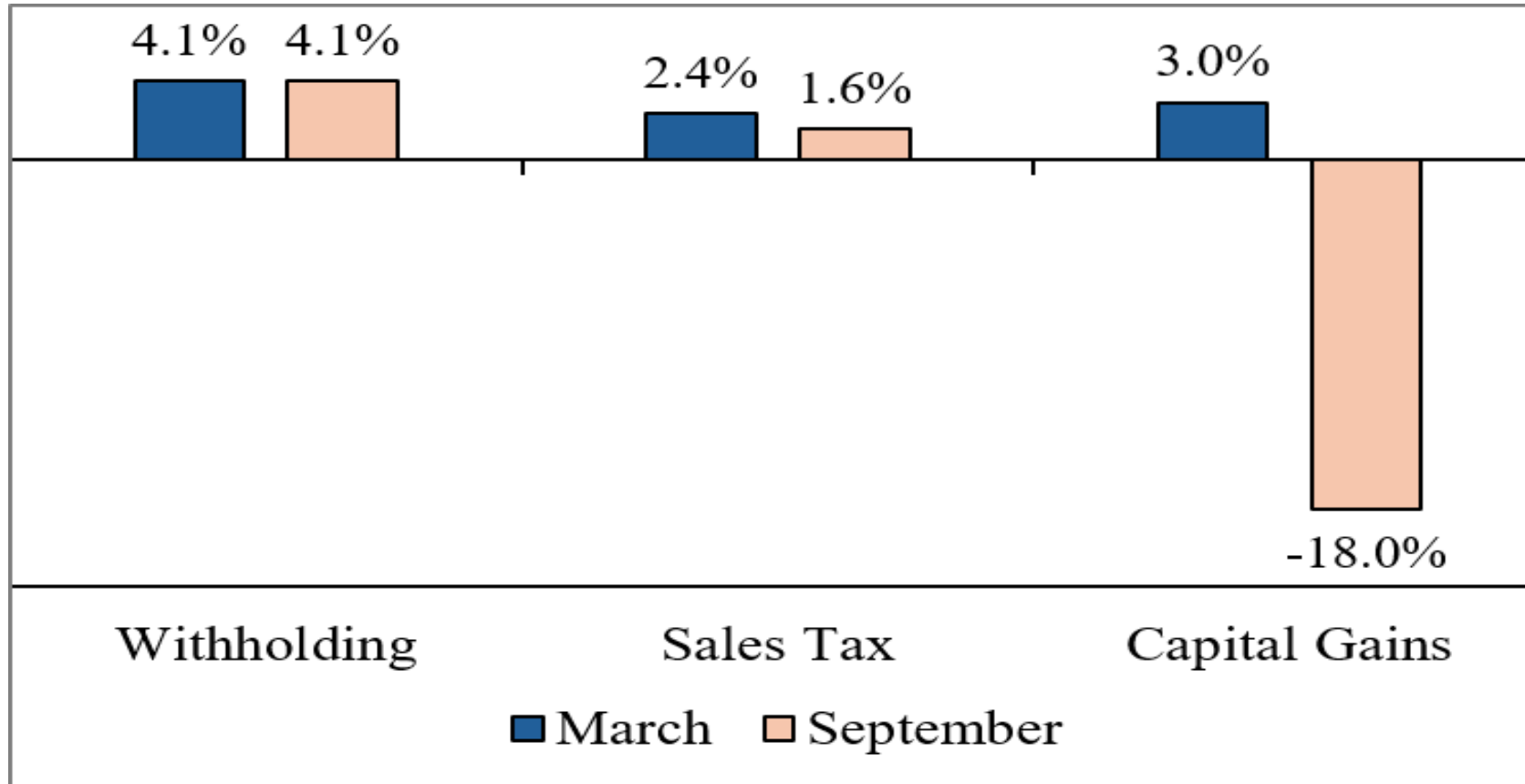
Comparison of FY 2027 Growth Rates



Notes: Capital gains reflect tax year 2026 growth rate while withholding and sales tax reflect FY 2027 growth rates; Sales tax does not reflect refunds or recent expansions to cannabis and IT/data services

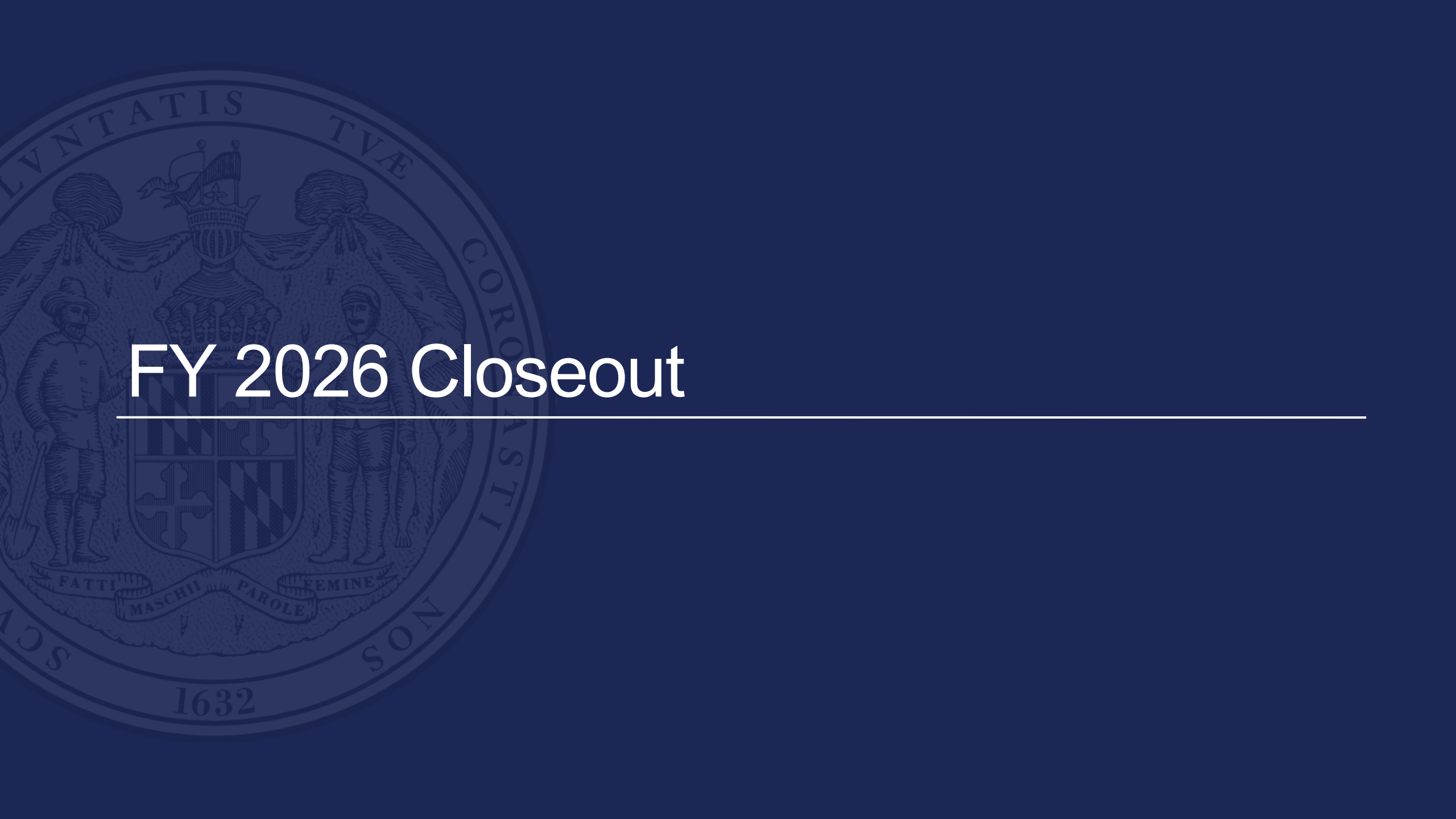
Source: Bureau of Revenue Estimates

Comparison of FY 2028 Growth Rates



Notes: Capital gains reflect tax year 2027 growth rate while withholding and sales tax reflect FY 2028 growth rates; Sales tax does not reflect refunds and recent expansions to cannabis and IT/data services

Source: Bureau of Revenue Estimates



FY 2026 Closeout

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Strong Revenue Growth in FY 2026

- FY 2026 ongoing GF increased **\$1.9 billion (7.5%)** over FY 2025
 - This is well above the typical trend
- Including the **one-time \$380 million transfer** from the local income tax reserve account (2026 BRFA), total GF growth was **\$2.3 billion (9.1%)**
- Both the **PIT and SUT** had strong growth – driven by capital gains and stronger taxable consumer spending
 - Growth in both sources was amplified by recent tax law changes (2025 BRFA)
 - Other revenue growth was strong due to extraordinary one-time revenue payments

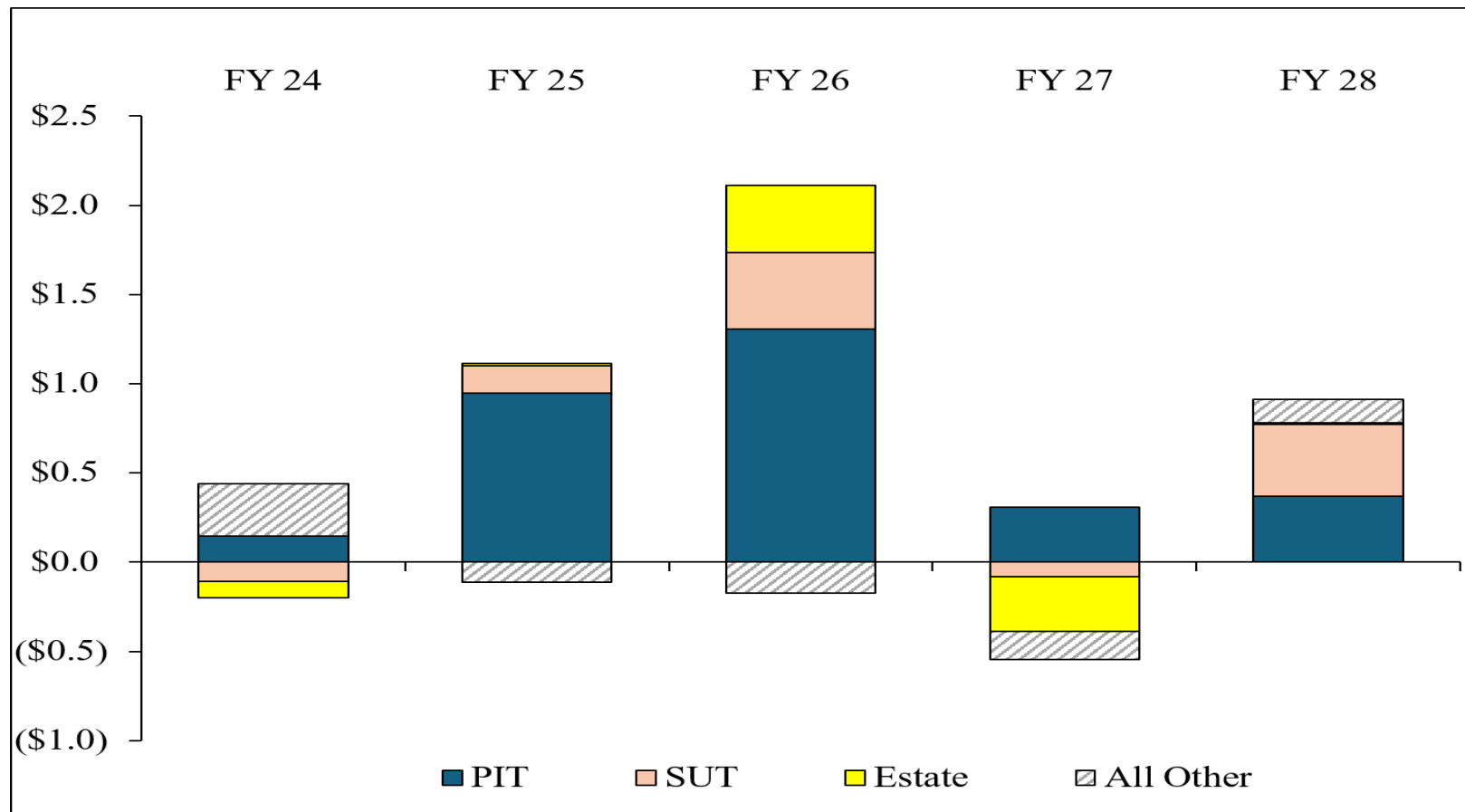
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Strong Revenue Growth in FY 2026, continued

- CIT and withholding were notable exceptions to this strength
- This growth occurred **despite an ongoing labor market contraction**

PIT and SUT Returned to Strong Growth in FY 2026

(Change in GF Revenues by Source \$ in Billions)



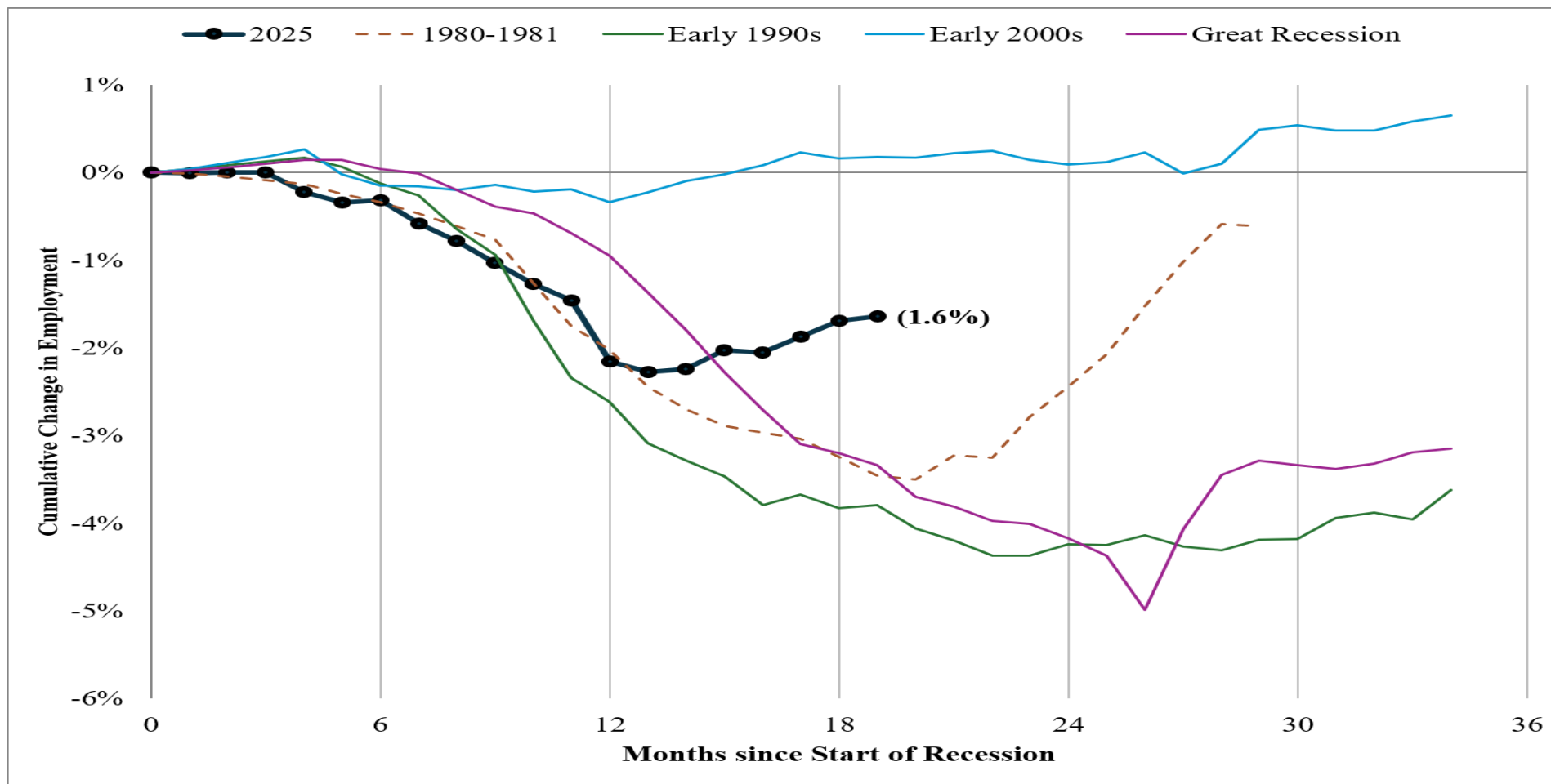
Source: Bureau of Revenue Estimates



Labor Market Data

Job Recession Persists, Even as Fiscal Indicators Tell a Different Picture

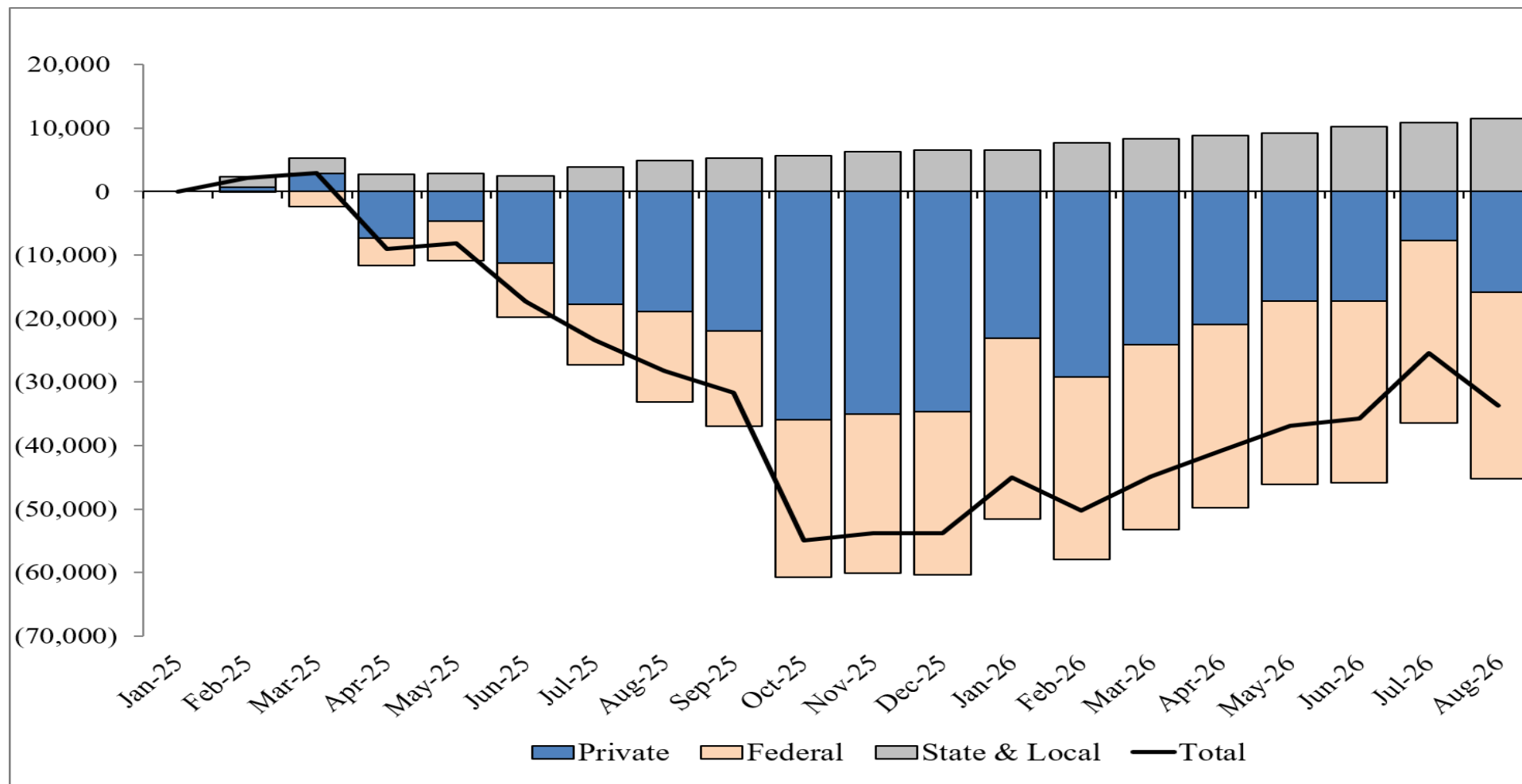
Comparison of Cumulative Job Losses Since Start of Each Recession



Source: Bureau of Revenue Estimates

Labor Market Losses have Narrowed in Calendar 2026

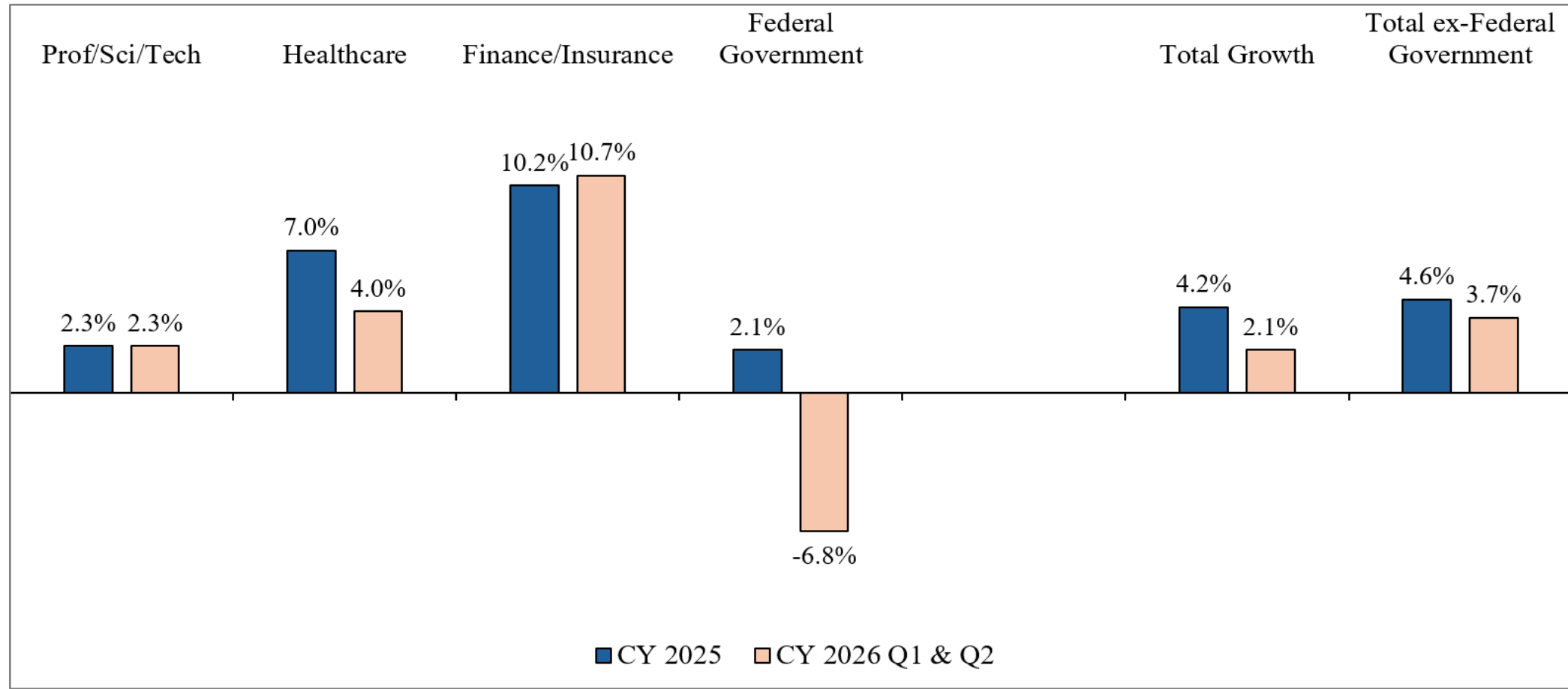
(Cumulative Employment Change since January 2025)



Source: US Bureau of Labor Statistics

Withholding Collections have Slowed

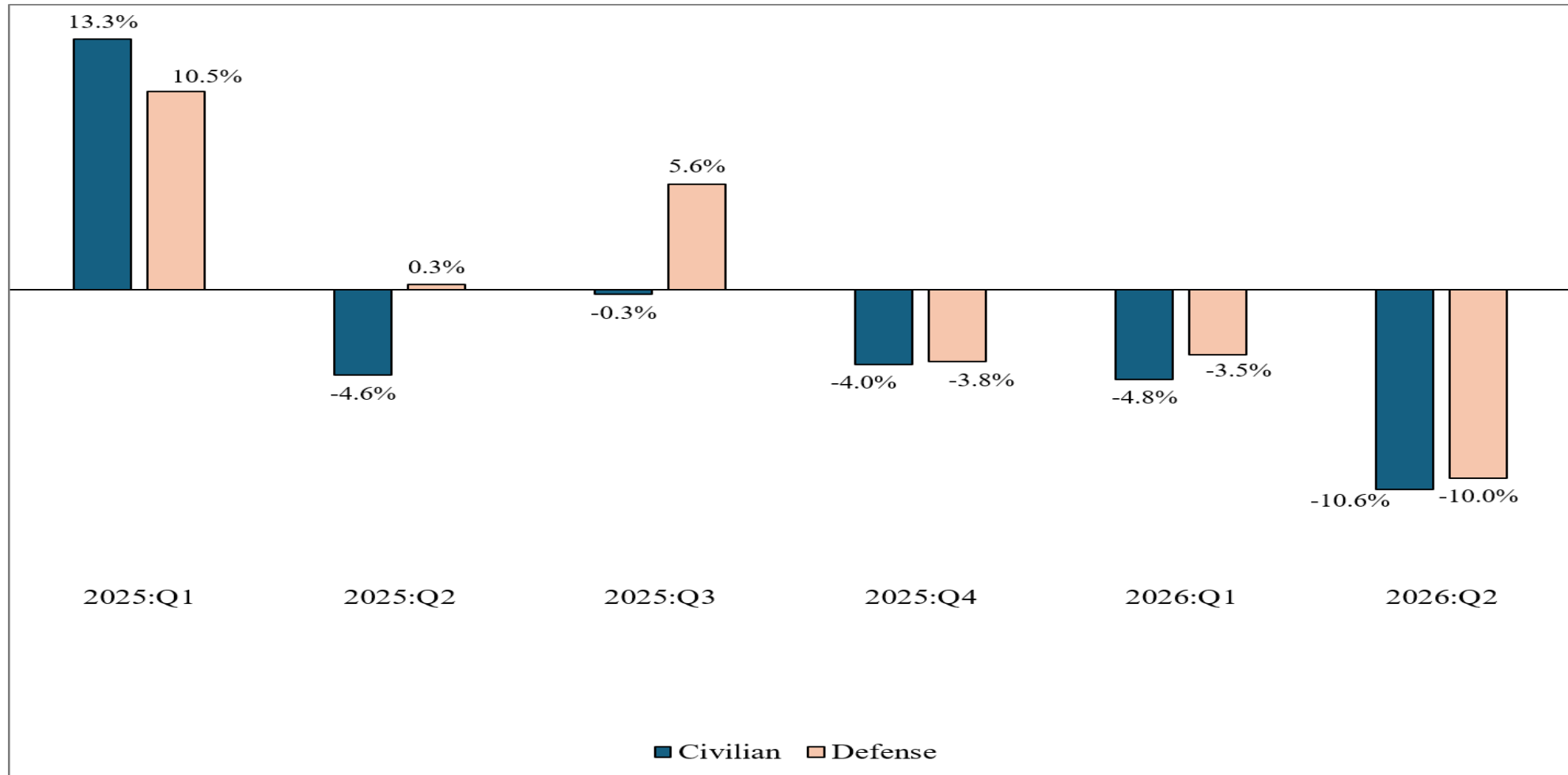
YoY Percent Change, CY 2025 versus CY 2026 Q1 & Q2



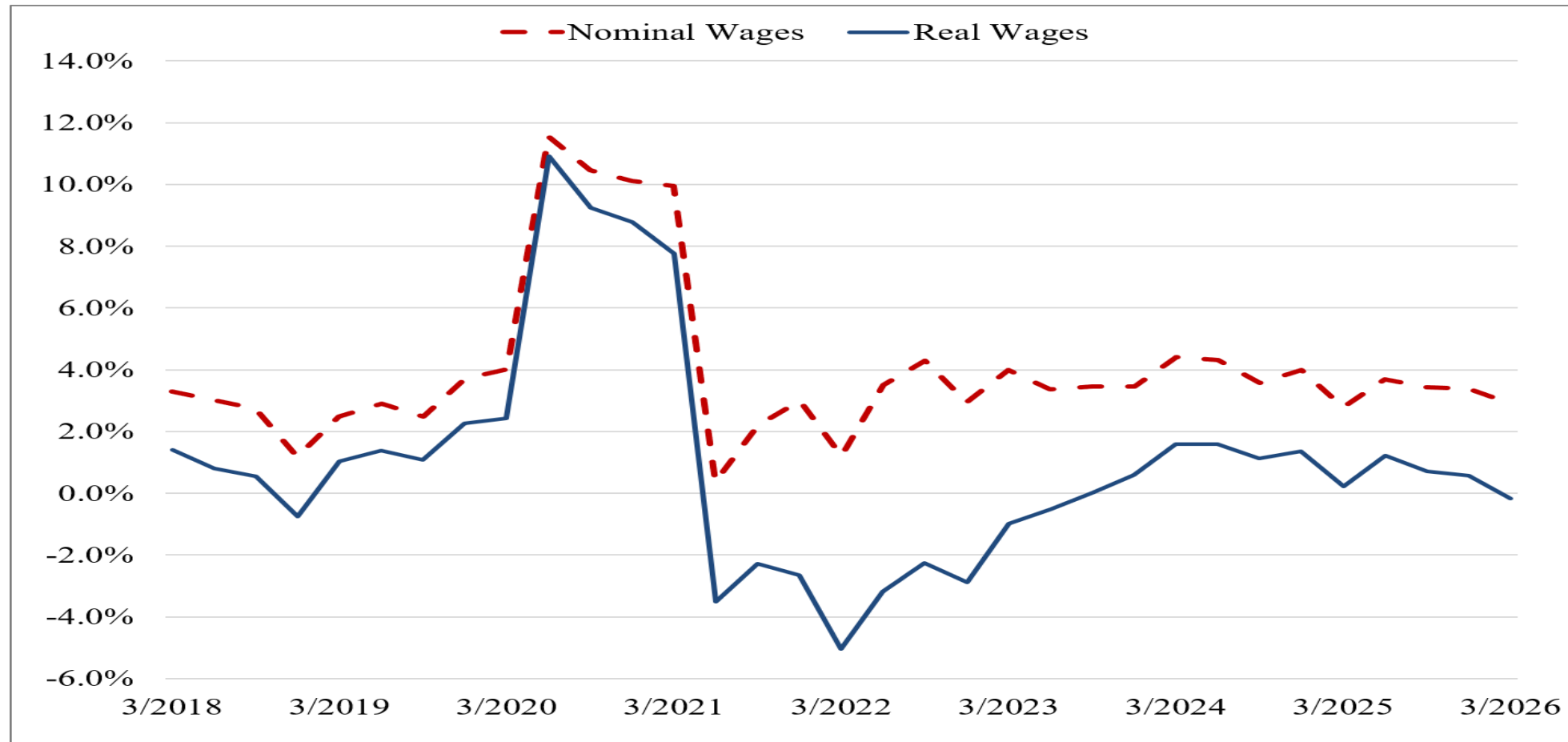
Source: Bureau of Revenue Estimates

Federal Government Withholding Collections

YoY Percent Change by Quarter



Maryland Nominal Wages Hold Steady Elevated Inflation Erodes Purchasing Power



Source: Bureau of Revenue Estimates



Forecast Change Details

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Personal Income Tax

- Personal income tax revenues increased by 9% in FY 2026
 - Strong capital gains growth
 - Second year of double-digit growth in nonwage income
- Withholding income tax increased by 3.1% despite labor market contraction
 - Collections slowed in the latter half of the fiscal year
- Withholding income tax forecast is consistent with March and assumes below trend growth in FY 2027 and return to typical growth rate in FY 2028

Personal Income Tax, continued

- September forecast delays the correction in capital gains by one year
 - Estimated payments continue to be strong and equity markets have double-digit growth so far this calendar year



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Sales Tax Forecast

- FY 2027 sales tax forecast change reflects four adjustments
- Two adjustments that increase the forecast:
 - Adjusting to the minor over-attainment in FY 2026
 - A modest increase in the “core” sales tax growth from 1.5% to 2.1%
- This increase is offset by two adjustments that decrease the forecast:
 - The Potomac Edison case:
 - A one-time reduction of \$280 million due to refund
 - Ongoing GF loss of a little more than \$15 million

Sales Tax Forecast, continued

- A reduction of the IT/Data Services tax estimate



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Other Revenues

- The forecast increases revenues from most other sources, leading to a net increase of a little more than \$250 million in FY 2026
 - Interest income and miscellaneous revenues account for most of this increase
- Other revenues decrease in FY 2027 primarily due to a decrease in estate tax revenues and an increase in lottery distributions for capital projects

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Forecast Summary and Risks

- The forecast is a modest increase that incorporates:
 - Better-than-expected revenues in FY 2026
 - A largely unchanged economic forecast
 - A capital gains correction in TY 2027
 - Adjustments that reflect the recent court case and changes to revenues that are less connected to the economy
- Fewer forecast uncertainties than last September but risks persist including:
 - Rising interest rates and elevated inflation



Forecast Summary and Risks, continued

- Potential additional federal spending and employment reductions
- Nonwage income, as always

Table 4: Maryland General Fund Revenues
Fiscal Years 2026 – 2028

Dollars expressed in thousands. Negative numbers are presented in parentheses and may not be read by screen readers.

Revenue Source	FY 2026 Official Estimate ¹	FY 2026 Actual	FY 2026 Difference	FY 2027 Current Estimate ¹	FY 2027 September Revision	FY 2027 Difference	FY 2027 Growth	FY 2028 September Estimate	FY 2028 Growth
Income Taxes									
Individual	15,617,891	15,872,800	254,909	15,918,234	16,181,933	263,699	1.9%	16,553,166	2.3%
Corporation	1,642,788	1,778,110	135,322	1,771,616	1,772,380	764	-0.3%	1,950,733	10.1%
Total	17,260,680	17,650,910	390,230	17,689,851	17,954,314	264,463	1.7%	18,503,899	3.1%
Sales and Use Taxes	6,430,047	6,477,862	47,815	6,592,277	6,395,291	(196,986)	-1.3%	6,796,345	6.3%
State Lottery Receipts	542,729	538,419	(4,310)	460,139	448,064	(12,074)	-16.8%	442,458	-1.3%
Other Revenues									
Business Franchise Taxes	286,330	304,076	17,746	291,520	305,589	14,069	0.5%	311,295	1.9%
Insurance Premium Tax	828,315	805,464	(22,851)	819,186	822,304	3,118	2.1%	837,272	1.8%
Estate and Inheritance Taxes	584,536	600,994	16,458	279,702	297,227	17,525	-50.5%	304,819	2.6%
Tobacco Taxes	262,199	276,269	14,070	251,796	262,574	10,779	-5.0%	321,225	22.3%
Alcoholic Beverages Excise Tax	39,498	39,424	(74)	39,794	39,930	136	1.3%	40,484	1.4%
District Courts	37,897	40,154	2,257	37,000	39,231	2,231	-2.3%	38,384	-2.2%
Clerks of the Court	27,320	28,435	1,115	27,967	27,924	(42)	-1.8%	28,840	3.3%
Hospital Patient Recoveries	80,935	93,240	12,305	80,935	90,935	10,000	-2.5%	90,935	0.0%
Interest on Investments	275,000	323,111	48,111	100,000	250,000	150,000	-22.6%	125,000	-50.0%

Table 4: Maryland General Fund Revenues
Fiscal Years 2026 – 2028
Continued

Dollars expressed in thousands. Negative numbers are presented in parentheses and may not be read by screen readers.

Revenue Source	FY 2026 Official Estimate ¹	FY 2026 Actual	FY 2026 Difference	FY 2027 Current Estimate ¹	FY 2027 September Revision	FY 2027 Difference	FY 2027 Growth	FY 2028 September Estimate	FY 2028 Growth
Other Revenues, continued									
Miscellaneous	404,875	440,934	36,058	397,661	455,421	57,760	3.3%	458,917	0.8%
Sports Wagering	28,004	32,607	4,603	28,477	27,417	(1,060)	-15.9%	29,999	9.4%
Total	2,854,908	2,984,708	129,800	2,354,036	2,618,552	264,516	-12.3%	2,587,168	-1.2%
Total Current Revenues	27,088,365	27,651,900	563,535	27,096,303	27,416,220	319,918	-0.9%	28,329,870	3.3%
Extraordinary Revenues ²	380,000	380,000	0	0	0	0	-100.0%	0	N/A
Transfer Tax	25,000	25,000	0	25,000	25,000	0	0.0%	25,000	0.0%
Revenue Volatility Cap	0	0	0	0	0	0	N/A	0	N/A
GRAND TOTAL³	27,493,365	28,056,900	563,535	27,121,303	27,441,220	319,918	-2.2%	28,354,870	3.3%

Note:

¹ *The 2026 Legislative Session resulted in an additional \$374.8 million in estimated revenues beyond the March 2026 official estimate; this table has been adjusted accordingly.*

² *A total of \$380.0 million from the local income tax reserve account is being recognized as revenue pursuant to the 2026 Budget Reconciliation and Financing Act of 2026.*

³ *In FY 2026, \$392.2 million was transferred to the Rainy Day Fund and Fiscal Responsibility Fund per the requirements of the Revenue Volatility Cap.*

Board of Revenue Estimates, September 24, 2026

The seal of the State of Maryland is partially visible on the left side of the slide. It features a shield with a cross and four quadrants, a crest with a crown and a banner, and a figure holding a staff. The text "SEAL OF THE STATE OF MARYLAND" is visible at the top, and "1632" is at the bottom.

Thank You

Robert J. Rehrmann, Director
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